# Agricultural Marketing Guide >>>





#### Faba Bean

Faba bean is a pulse crop capable of growing in cool, wet environments and is used for both human and animal consumption. There are two types of faba bean varieties - tannin and low tannin (zero tannin). Tannins are anti-nutritive compounds that affect palatability and digestion in monogastrics. Tannin beans are desired for human consumption in both whole form or fractionated for use as a food ingredient. Low tannin beans, often referred to as zero tannin, can be used for both human and animal consumption.

#### **Uses of Faba Bean**

#### **Edible Beans**

Faba beans, like other pulses, can be processed into protein, starch and fibre. They are high in protein (28-32%) compared to field peas (24%) and are low in oil. Faba beans are predominately exported to areas in the Mediterranean and the Middle East with Egypt being the largest consumer. Both tannin and low tannin varieties are in demand in worldwide food markets. Canning, sauces and falafel are common uses for both types of faba bean.

The fractionation of faba bean components has been explored. New varieties have been bred to have reduced levels of anti-nutritional qualities. Demand for non-genetically modified, high protein, gluten-free foods rich in micro-nutrients has made pulse crops, such as faba bean, valuable in the food fractions market.

#### **Animal Feed**

Faba bean has the added benefit of being incorporated into animal feed rations if it does not meet the specifications for human consumption. Their low oil content means they do not need to be processed for oil extraction before being used for feed, like soybeans.. Low tannin varieties can be fed to a variety of livestock such as hogs, dairy, beef cattle, lamb, poultry and even fish and buffalo. The table below shows the nutritional value of the faba bean.

Table 1

Chemical Composition (%)	Faba bean Seed	Pea Seed	Soybean Meal
Dry Matter	88.3	88.0	88.3
Crude Protein	25-30	23	49
Crude Fibre	7.8	5.5	6.1
Starch	32.7	46	6.0

Source: Pulse Canada and Alberta Faba Bean Producer's Manual 1.0

## **Production**

Total insured acres nearly quadrupled from 2013 to 2014. In 2014, Saskatchewan and Manitoba grew approximately 15,000 and 5,000 acres respectively. Faba beans can be grown on both irrigated and dryland fields. The annual insured acres of Faba bean in Alberta are listed below.

Table:

# Annual Insured Acreage of Faba bean in Alberta

Crop	Acreag	ge	Total	Estimated total	
Year	Dryland	Irrigated	insured acres	acres*	
2004	2033	35	2068	2757	
2005	2134	271	2405	3027	
2006	4112	685	4797	6396	
2007	1626	410	2036	2715	
2008	3612	520	4132	5509	
2010	2943	1336	4279	5709	
2011	2289	2011	4300	5733	
2012	3662	2497	6159	8212	
2013	11402	4100	15502	20669	
2014	49,642(84%)	9,654(16%)	59,641	79,521	

\* Extrapolated based on only 75% of acres are insured

Source: AFSC 2014

Since faba beans grow in cool, wet environments they can be seeded very early in the spring, giving farmers the ability to spread the work load during seeding. Seedlings are capable of withstanding temperatures as low as -3 degrees Celsius. Faba bean is a moisture loving crop, so they are not recommended for areas where there is little precipitation or no access to irrigation. They also have great standability which makes ease of harvest an additional benefit.

Below are a number of different cultivars that have been tested and are available in Alberta. These varieties can be purchased from local seed retailers throughout the province.

SNOWBIRD	FABABEANS Variety	Overall Yield	Station Years of Testing	Type	Relative Maturity <sup>1</sup>	Plant Height (cm)	Thousand Seed Weight (g)	Flower Color <sup>2</sup>
SNOWBIRD			Varieties	tested in the	2013 trials			
FB18-20	SNOWBIRD (KG/HA)	7650						
Imposa	SNOWBIRD ®	100	22	Zero Tanin	E	92	480	W
Malik         98         8         Tanin         M         80         610         C           Snowdrop ®         85-         8         Zero Tanin         E         84         297         W           Fully Tested Varieties: 2000-2007           EARUBIRD ® KG/HA¹         7300         EARUBIRD ® Loo         Fully Tested Tanin         E         93         520         C           Ben ®         112+         Fully Tested Tanin         E         101         580         C           CDC Blitz R         102         Fully Tested Tanin         ML         96         460         C           CDC Fatima R         97         Fully Tested Tanin         M         92         530         C           Cresta         96         Fully Tested Zero Tanin         M         86         590         W           Scirocco         106         Fully Tested Tanin         ML         89         580         C           Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.         Protected by Plant Breeders' Rights (PBR); R = Registered with CFIA.           New varieties: Malik (FB9-4) and FB18-20. </td <td>FB18-20</td> <td>103</td> <td>8</td> <td>Tanin</td> <td>M</td> <td>77</td> <td>670</td> <td>С</td>	FB18-20	103	8	Tanin	M	77	670	С
Fully Tested Varieties: 2000-2007  EARUBIRD & KG/HA¹ 7300  EARUBIRD & 100 Fully Tested Tanin E 93 520 C  Ben & 112+ Fully Tested Tanin E 101 580 C  CDC Blitz R 102 Fully Tested Tanin ML 96 460 C  CDC Fatima R 97 Fully Tested Tanin M 92 530 C  Cresta 96 Fully Tested Tanin M 92 530 C  Cresta 96 Fully Tested Zero Tanin M 86 590 W  Scirocco 106 Fully Tested Tanin ML 89 580 C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.	Imposa 🕏	99	8	Zero Tanin	L	80	540	W
Fully Tested Varieties: 2000-2007  EARUBIRD & KG/HA  T300  Fully Tested Tanin E 93 520 C  Ben 112+ Fully Tested Tanin E 101 580 C  CDC Blitz R 102 Fully Tested Tanin ML 96 460 C  CDC Fatima R 97 Fully Tested Tanin M 92 530 C  Cresta 96 Fully Tested Zero Tanin M 86 590 W  Scirocco 106 Fully Tested Tanin ML 89 580 C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested. Protected by Plant Breeders' Rights (PBR); R = Registered with CFIA.  New varieties: Malik (FB9-4) and FB18-20.	Malik	98	8	Tanin	M	80	610	С
EARUBIRD ® KG/HA¹ 7300  EARUBIRD ® 100 Fully Tested Tanin E 93 520 C  Ben ® 112+ Fully Tested Tanin E 101 580 C  CDC Blitz R 102 Fully Tested Tanin ML 96 460 C  CDC Fatima R 97 Fully Tested Tanin M 92 530 C  Cresta 96 Fully Tested Zero Tanin M 86 590 W  Scirocco 106 Fully Tested Tanin ML 89 580 C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested. ® = Protected by Plant Breeders' Rights (PBR); R = Registered with CFIA.  New varieties: Malik (FB9-4) and FB18-20.	Snowdrop ®	85-	8	Zero Tanin	E	84	297	W
EARLIBIRD   100 Fully Tested Tanin   101 Fully Tested Tanin   101 Fully Tested Tanin   102 Fully Tested Tanin   103 Fully Tested Tanin   104 Fully Tested Tanin   105 Fully Tested Tanin   106 Fully Tested Tanin   107 Fully Tested Tanin   108 Fully Tested Tanin   109 Fully Tested Tanin   109 Fully Tested Tanin   109 Fully Tested Tanin   100 Full	,		Fully Tes	ted Varieties	2000-2007			
Ben 112+ Fully Tested Tanin E 101 580 C  CDC Blitz R 102 Fully Tested Tanin ML 96 460 C  CDC Fatima R 97 Fully Tested Tanin M 92 530 C  Cresta 96 Fully Tested Zero Tanin M 86 590 W  Scirocco 106 Fully Tested Tanin ML 89 580 C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.  9 = Protected by Plant Breeders' Rights (PBR); R = Registered with CFIA.  New varieties: Malik (FB9-4) and FB18-20.	EARLIBIRD ® KG/HA1	7300						
CDC Blitz R 102 Fully Tested Tanin ML 96 460 C CDC Fatima R 97 Fully Tested Tanin M 92 530 C Cresta 96 Fully Tested Zero Tanin M 86 590 W Scirocco 106 Fully Tested Tanin ML 89 580 C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested. ** = Protected by Plant Breeders' Rights (PBR); R = Registered with CFIA.  New varieties: Malik (FB9-4) and FB18-20.	EARLIBIRD ®	100	Fully Tested	Tanin	E	93	520	С
CDC Fatima R 97 Fully Tested Tanin M 92 530 C Cresta 96 Fully Tested Zero Tanin M 86 590 W Scirocco 106 Fully Tested Tanin ML 89 580 C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.    **Protected by Plant Breeders' Rights (PBR); R = Registered with CFIA.  New varieties: Malik (FB9-4) and FB18-20.	Ben ®	112+	<b>Fully Tested</b>	Tanin	E	101	580	С
Cresta 96 Fully Tested Zero Tanin M 86 590 W Scirocco 106 Fully Tested Tanin ML 89 580 C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.    ■ Protected by Plant Breeders' Rights (PBR); R = Registered with CFIA.  New varieties: Malik (FB9-4) and FB18-20.	CDC Blitz R	102	<b>Fully Tested</b>	Tanin	ML	96	460	С
Scirocco  106  Fully Tested  Tanin  ML  89  580  C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.  **Example 106  Fully Tested Tanin  ML  89  580  C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.  **Example 20  Fully Tested Tanin  ML  89  580  C  Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.  **Example 20  Fully Tested Tanin  Fully Tested Tanin  ML  89  580  C	CDC Fatima R	97	<b>Fully Tested</b>	Tanin	M	92	530	С
Remarks: All colored flower types have seed coats that contain tannins and may be suitable for export food markets if seed size and quality match customer demand. Varieties with more than ten site years are Fully Tested.   **E** = Protected by Plant Breeders' Rights (PBR); R = Registered with CFIA.  New varieties: Malik (FB9-4) and FB18-20.	Cresta	96	<b>Fully Tested</b>	Zero Tanin	M	86	590	W
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		, ,		late I = late:	<sup>2</sup> Flower Col	our: W-	white flower	r zero tannin
	C = colored flower, ta		m: Alberta A		al Donal Da		-4 0010	

#### **Nitrogen Fixation**

Faba bean is the highest nitrogen fixing annual legume making it an excellent rotational crop. Faba bean can fix upwards of 90 per cent of their own nitrogen requirements, which means less nitrogen fertilizer needs to be applied in the spring. There has been some anecdotal evidence that cereal crops following faba bean can see a yield increase of 10 to 15 percent. This could be a result of the nitrogen that is slowly released from the faba bean stubble.

#### Handling

Proper care in handling is critical especially if the beans are going to be sold for export. Damage to the beans can be very costly. Conveyor augers can help reduce seed damage. Lowering the

distance from which the beans are dropped may also help protect the appearance of the seed. Careful handling can limit the amount of cracking and splitting.

#### **Faba Bean Market**

A well thought out marketing strategy is important before you consider growing this crop. Low tannin varieties are less risky to grow because they can be sold on both export human food and domestic animal feed markets. Tannin-containing varieties are riskier because they contain antinutritive compounds that can only be digested easily by ruminants (dairy or beef cattle) but not monogastrics such as swine or poultry. Therefore, they are only desired as ruminant feed if they do not meet edible-grade. Hence, most producers prefer to grow low tannin varieties.

There are a limited number of faba bean buyers in the western prairies. Merchants will generally export the beans whole or sell them to fractionating factories to create food ingredients for human consumption. Two companies in Alberta that are currently accepting faba bean are:

- Saskcan Pulse Trading Gibbons, AB
- W.A. Grain & Pulse Solutions Innisfail, AB

#### Quality

Physical appearance is one of the most important criteria for the beans to meet the standard for human food. For instance, physical appearance can be negatively impacted by insect damage, improper handling or improper storage, thus making them less desirable for human consumption. Some of the characteristics buyers look for that could result in a discounted price include:

- Blackened Seed Coats
- Cracks
- Discolouration
- Splits
- Sprouting
- Perforation
- Mould
- Fireburnt
- Odour

#### **Contracts and Pricing**

Production contracts are available for producers from purchasing agents. However, because of the small overall production of faba bean, contracts are limited. Talking to a few faba bean merchants prior to planting the crop is highly recommended. Ensure a merchant has a market available for the variety you are contemplating growing.

Faba beans that are used for animal feed compete with soymeal, feed lentil, feed peas and canola meal as alternative protein sources. Faba bean is generally priced at approximately the same level as feed peas. Below are the prices reported by Parkland Alberta Commodities in 2013.

#### Feed and Edible Faba bean Pricing 2013 (\$/bushel)

Month	Feed	Edible
September	\$6.00	\$8.00
October	\$5.50	\$7.50
November	\$6.60	\$7.05

Try to sell your beans shortly after harvest. This is important because merchants typically try to ensure they deliver their product before the world market becomes flushed with faba beans from other countries. Major world competitors include the United Kingdom, France and Australia.

## **Summary**

Faba beans have value in both human consumption and animal feed markets. They are a hardy crop and can be a valuable part of a crop rotation. Pricing options are available to faba bean producers, although it is important to discuss contract specifications with potential buyers ahead of time to ensure that there is a buyer for the product.

#### **Additional Information**

Alberta Faba Bean Producers Manual 1.0 -

http://pulse.ab.ca/images/uploads/news\_publications/FABA\_BEAN\_PRODUCER\_MANUAL\_-Final\_Copy.pdf

Alberta Pulse Growers - <a href="http://pulse.ab.ca/producers/varieties-management/faba-beans/faba-beans-overview/">http://pulse.ab.ca/producers/varieties-management/faba-beans

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